#### **Improving Awareness of Internal Theft**



#### **Brian Broadus**

Principle, Asset Protection





#### Jade Cook

**Regional Loss Prevention Manager** 

# SEPHORA

## The ever-changing retail landscape

High-tech stores

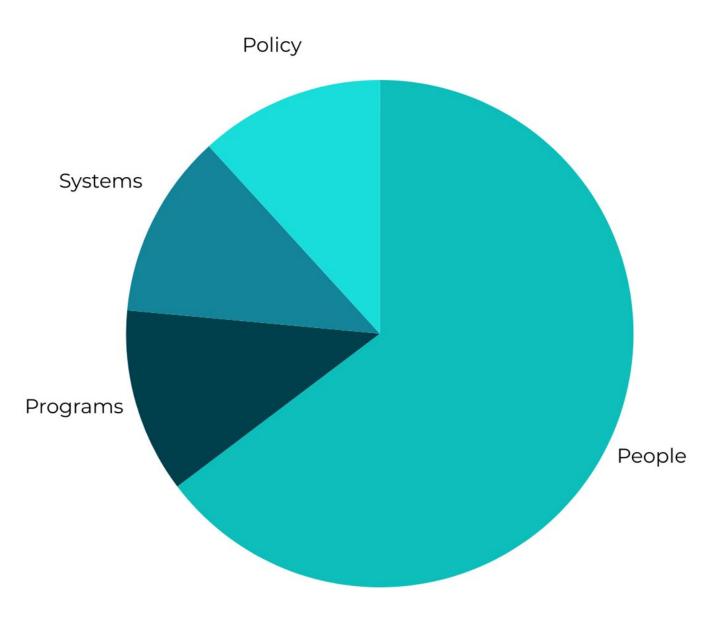
**Faster delivery** 

Online-first products



## Do customers still shop with an associate?

# The old loss prevention methodology





### Management's Asset Protection Role The three main functions





### A 2023 Shrink & Loss Initiative Story

- Maximize the use of existing CCTV systems with a technology that is patterned after POS EBR video recorded transactions.
- Multi-purpose uses and financial benefits of dashboarding exceptions for video reporting, monitoring, verification along with real-time notifications for 24/7 perimeter/interior door activity, POS alerts, and inventory movement.



## **Solution research**



#### **CCTV to Alarms** 5:1 Ratio



#### **Protect the box (Shrink Control)**

Day and Night-time Coverage 24/7 'access' control/EBR door monitoring



Cameras / Video They never sleep



#### **Creative Thinking**

Always more creative when budgets are tight



**New NVR?** That could do alarms & alerts



#### **Solution Providers**

What else can you do for us?



## **CCTV Framework**





## How to ingest schedules for monitoring

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
12 AM	Alarm	Alarm	Alarm	Alarm	Alarm	Alarm	Alarm
1 AM	12:00 AM - 8:00 AM	12:00 AM - 8:00 AM	12:00 AM - 8:00 AM				12:00 AM - 8:00 AM
2 AM	Start Grace Time:	Start Grace Time:	Start Grace Time:	Day			Start Grace Time:
3 AM 4 AM	End Grace Time: 15	End Grace Time: 15	End Grace Time: 15				End Grace Time: 15
5 AM						Vight St	
6 AM				This field is required		Doors:	
7 AM						Doors:	
8 AM				Doors allowed to be opened			
9 AM			Intrain that and the			- ×	
10 AM	Truck	) ( <sub>Trash</sub>	Trash	This field is required			)( <sub>Trash</sub>
11 AM	Trash	Cirash	Cirásh				Trash
1 PM				Reason			
2 PM						- ×	
3 PM							
4 PM	Trash	(Trash	(Trash	This field is required			(Trash
5 PM				Start	End		
6 PM 7 PM				· ·	~ ~		
8 PM						DM (	
9 PM				06 : 00 AM	11 : 59	PM	
10 PM	Alarm	Alarm	Alarm	× ×	× ×		Alarm
11 PM			40.00.014 44.50.014	Start Grace Period	End Grace Period		
Night	ttime Alarm Schedule	+ Day Time Schedule + N	light Stocking Schedule				i i cl
Night	turne viurn schedule	The schedule and the	ingre stocking schedule	15 × 🔻	15	× •	
					Add	Cancel	
<b>71</b>	LINK®						

## **SRA Alerts**

Sales Reducing Activities (SRAs)

#### Day and Night-time Alarm Exception

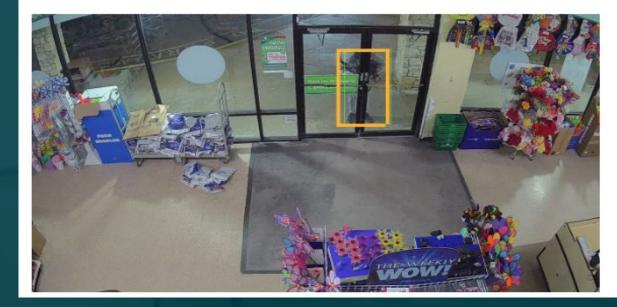


Alert: SRA Nighttime Alarm Exception Motion @ Dollar Tree #726 [SC3] -Z6-R15-D301

Name: Dollar Tree #726 [SC3] -Z6-R15-D301 Address: 9491 East Washington St., Indianapolis, IN 46229-3085 GOOGLE MAPS

Start: Fri, Mar 10, 2023 4:48 AM Duration: 00:02:51

Camera: FRONT ENTRY DOOR



### **SRT Alerts**

Sales Reducing Transactions (SRTs)

POS exception on handheld device or register





## **Alerts from Al**

Artificial intelligence to aide with finding and mitigating risk

Store wide, across multiple locations at once





## **Compliance metrics dashboard**

#### **Sales Reducing Activities**

- Alarm Reports
- Safety Initiatives
- Sales Reducing Transactions
- Alarm Schedules
- Device Health
- Usage Reports
- Application Access



Stores	Alarm Contacts Not Configured#	Night Tim Schedule N Configured	ot Failed to Arm	Failed to Arm Compliance %	Late Close#	Late Clo Compliane	Early Open#	Early Open Compliance %	Police Dispatches#	Stores in Complian	
64	0	0	0	100 %	9	86 %	22	66 %	0	40	63 %
Stores	Notificati	eption on Contacts nfigured #	Day Time Schedule Not Configured #	Day Time Excep Not Configure	tions Not (	ne Exceptions Configured pliance %	Stores with Day Time Exceptions #	Day Time Except Compliance 9		Compliance #	Stores in Compliance %
64		23	0	23		64 %	52	19 %		12	19 %



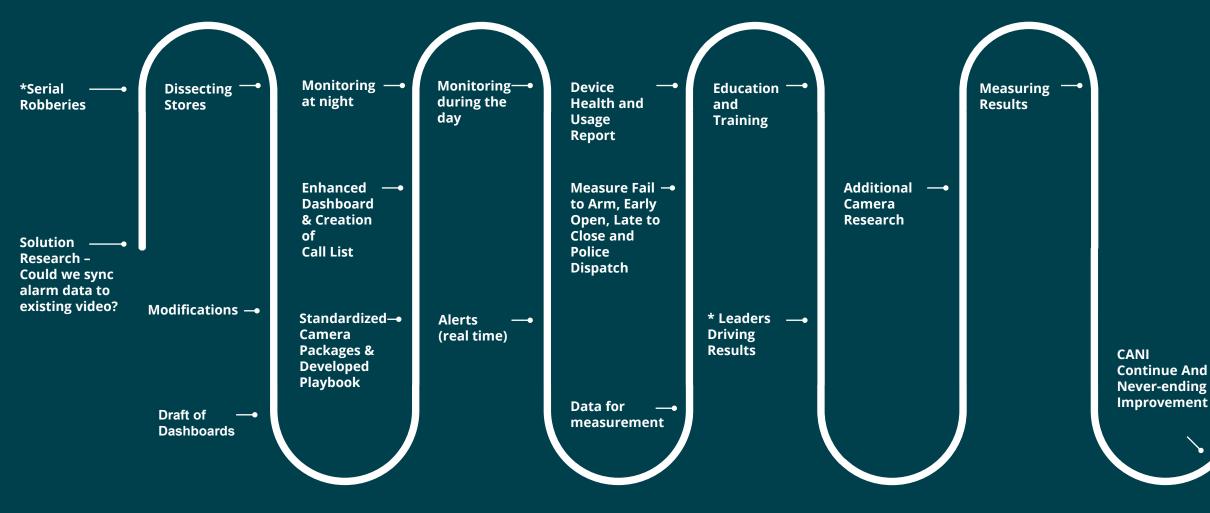
## Winning on this shrink & loss initiative

- Shrink and cash loss reduction
- Realtime POS signature
- Video verification
- Improved compliance metrics for day & nighttime physical security
- Increased awareness and perception of control for associates
- 24/7 Alarms with real-time alerts/intervention
- Soft savings on time/efficiency
- No keypad or passcode management
- Robust health monitoring device and cameras
- Mini SOC
- Reduction police dispatches, false alarm & fines





## **Typical shrink initiative journey**





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# Questions?

info@solink.com +1 844-635-7305 www.solink.com

390 March Rd Suite 110, Kanata, ON, Canada K2K 0G7